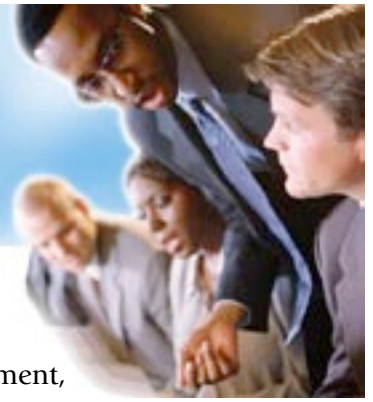


Profile of a Pacific Institute Graduate



To get to the root cause of organizational issues that negatively impact performance, it comes down to analyzing systems and eventually people – our engagement, attitudes, persistence, energy and creativity, and the way we treat each other both inside and outside the organization.

Too often we merely try on new performance management systems with activities that focus on telling people what to do or how to feel. Unfortunately, more often than not, the impact of these investments is very short term. In a matter of weeks, the old behaviors that caused the issues in the first place have resurfaced and we're right back where we started.

This is where The Pacific Institute comes in. When you go after the root cause of performance issues, it's not enough to tell people to change their behavior or what to think. You need to give people the tools and best practices to change permanently – from the inside out. The Pacific Institute has been doing just that for over 30 years, using leading edge principals of positive organizational psychology coupled with time tested implementation techniques. Results have shown that people who implement our tools and techniques emerge from our curricula sharing many of the following traits:

- Heightened self-confidence
- Self-motivated
- Accountable in all aspects of their lives
- Goal and end-results oriented
- Highly engaged
- Open-minded and flexible
- Creative
- Higher sensitivity to the behavior of other people
- Looking toward career growth within the organization

As an associate, ask yourself the following two questions:

- *What would it be like to work in an organization where everyone shared these traits?*
- *How much more exciting would it be to go to work each day?*

As a manager, ask yourself the following two questions:

- *If you knew you were going to have people like this – by the hundreds – what would you do with them?*
- *How would you manage them differently than you do today?*

This is the value proposition of The Pacific Institute: We enable large-scale change in the thinking patterns of people at all levels to create truly High Performance Organizations.

What are you waiting for?



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Solving People Issues at Their Root Cause

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